



John Dulczak

**Co-Founder and Chief Executive Officer
RetireeFirst
Mount Laurel, New Jersey**

John Dulczak is the founder and CEO of RetireeFirst, an organization dedicated to optimizing and advocating for retiree healthcare benefits. Under Dulczak's leadership, RetireeFirst has grown significantly, broadening both its geographical reach and employee base. Dulczak's father and grandfather spent nearly 70 years as members and officers in the International Brotherhood of Teamsters (IBT). Growing up in this environment, he developed the business values and principles that guide him today. His career began in the Pharmacy Benefit Manager (PBM) space, serving as Sales Director for UnitedHealth Group's PBM, OptumRx. Leveraging this experience and his intricate knowledge of the retiree healthcare sector, he co-founded LaborFirst in 2006, which recently rebranded to RetireeFirst. The rebranding was done to reflect the commitment and value the company provides to retirees. Dulczak has worked with many international and local labor unions to help them navigate the difficult health care industry. He has also been featured as a presenter and key speaker at international labor trade conferences. He holds a Bachelor of Arts degree from Richard Stockton College of New Jersey and resides in Southern New Jersey, where he maintains active involvement in community initiatives.