



Marc R. Fischer, CIMA

**Managing Director, Wealth Management
Institutional Consulting Director
Financial Advisor
Alternative Investments Director
Graystone Consulting
Naples, Florida**

Marc Fischer is an institutional consulting director with over 30 years of experience serving corporations, pension/profit sharing plans, trusts, endowments, institutions, municipalities and high-net-worth families both nationally and in the Rochester area. Fischer was one of the original 25 founding members of Graystone's Institutional Consulting Group. As the director of the group, Fischer oversees all three offices in the Rochester, Latham and Naples branches, and he is responsible for overseeing client relationships as well as business development. Fischer has been in the financial industry since 1988. During that time, he has earned a reputation of providing an exceptional client experience by evaluating needs and providing insightful solutions to meet those needs. Fischer's attention to detail and high personal touch have led him to be consistently cited for outstanding achievement as an investment management consultant. Fischer has also been named to the Barron's State by State Survey for ten consecutive years, and his team is ranked in the Top 50 Consulting Teams nationally. Fischer has been a highlighted speaker for many industry events, including the International Foundation of Employee Benefit Plans Investments Institute as well as in *Pensions & Investments* for his work in alternative investing. Fischer graduated with honors from the University of Rhode Island with a bachelor's degree in business management. He then went on to earn his CIMA designation from the Wharton School at the University of Pennsylvania in 1994.